



**PASSION FOR  
RESULTS.**



**OUR GOAL IS FOR  
YOU TO ACHIEVE  
YOURS.**



# PASSION FOR RESULTS.

*In management consulting there is no „half way“, at Zellweger Management Consultants we are convinced of that. When we support your company in our core areas of Digital Business Transformation, Supply Chain & Operations Management and Service, we do so with full commitment, high professionalism and great passion.*



## Performance

**We make you strong.** With our services from analysis to sustainable implementation, we improve the performance, effectiveness and efficiency of your company.



## Growth

**We boost your growth.** With targeted concepts and measures, we support profitable corporate growth and strengthen your profitability.



## Innovation

**We strengthen your ability to innovate.** With agile approaches we leave the beaten track and develop trend-setting business models, services and processes.

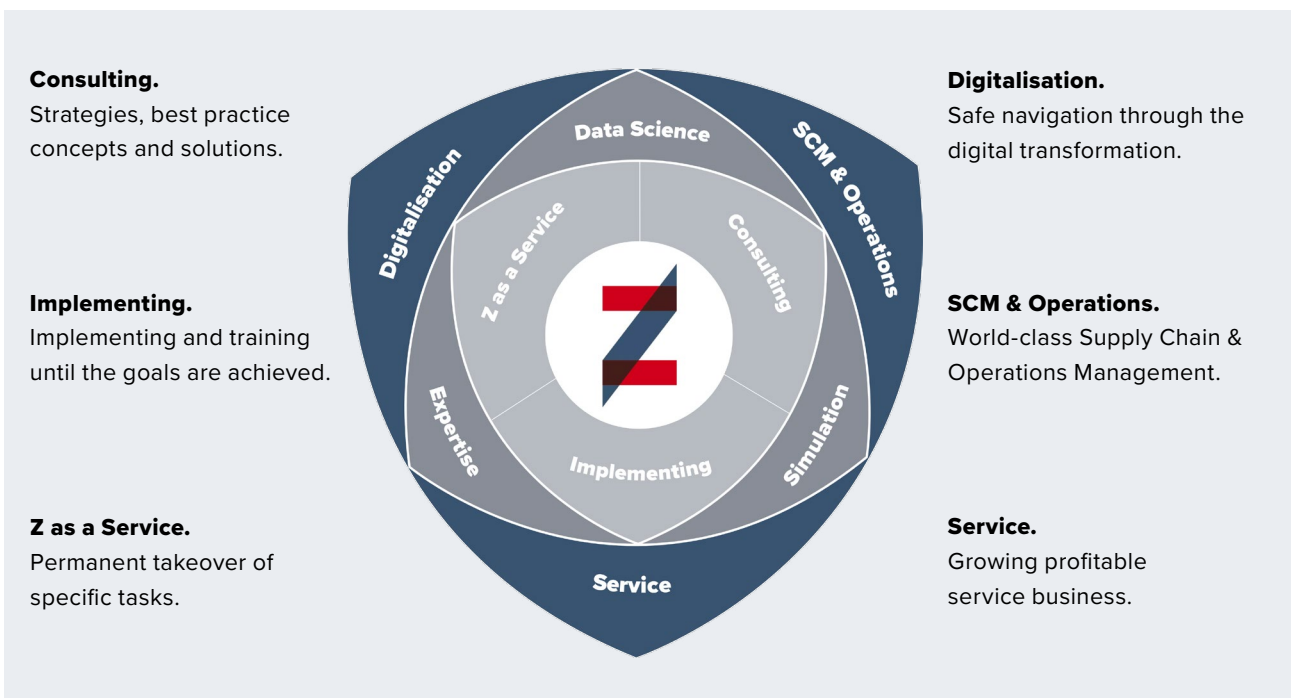
# PASSION FOR COLLABORATION.

*As a leading, independent and implementation-oriented consultancy firm, we support international companies in the consumer goods and industry sector with goal-oriented services. Our range of services includes individual consulting and result-oriented implementation combined with hands-on training. In addition, we support our clients with recurring services outside of the project business.*

## Our consulting concept

The scope of our consulting services is based on more than 20 years of experience and broad knowledge in our fields of competence: Digital Transformation, Supply Chain & Operations Management and Service.

We combine our expertise with the possibilities of data analytics as well as simulation. This enables us to create even more value and tangible advantages for our customers.



# PASSION FOR CHALLENGES.

*Challenges motivate us to deliver top performance. As an implementation-oriented consultancy firm, we have a precise view of the needs, requirements and goals of our customers. We develop in-depth knowledge of all stakeholders and, depending on the needs and process steps, we act as subject matter experts, coaches, sparring partners or interim managers. Always striving to anchor solutions that ensure long-term success and profitable growth.*

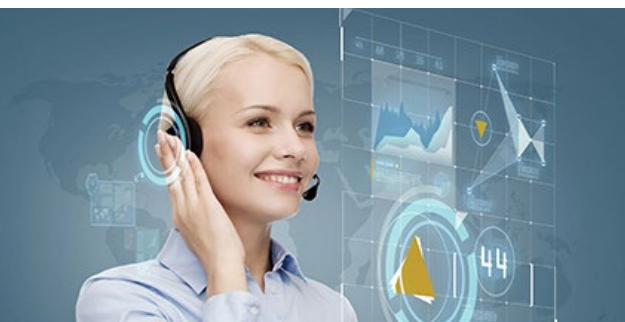


## **Consulting – our advice for your success**

Together with our customers, we develop strategies, best practice concepts and solutions, that are perfectly aligned to their defined needs and requirements. For individual goals can only be achieved in individual ways. In doing so, we rely on our experience, our specific knowledge, the most effective tools and methods and, of course, our competent employees.

## **Implementing – train and implement**

Even the best plan is only effective when it is consistently implemented. This is especially true in management consulting. That is why we stay by our customers side during the implementation phase and support them until the goals are achieved. Through specific trainings, employees are professionally trained and actively involved in change processes.



## **Z as a Service – more freedom for you**

At Zellweger Management Consultants, we also support our clients outside of projects, with services from our areas of competence and take work off your hands. With „Z as a Service“ we offer the possibility to entrust us with specific tasks and activities. Our customers benefit not only from our high level of expertise and extensive experience, but also from being able to focus more on their core tasks.



# PASSION FOR IMPROVEMENT.

*As passionate consulting and implementation professionals, we support our clients in optimising performance, cost, capital investment and sustainability and lead them to profitable and sustainable growth. Our focus lies on Digital Business Transformation, Supply Chain & Operations Management and Service. Always with the goal of achieving the best for our client.*

## Digitalisation – ready for the digital future

We digitise the business as well as the value chain and processes of our customers, leading them in a targeted manner to an economic use of digital technologies and use data analytics to drive the intensive use of their internal and external data. As a competent partner for digital transformation, we rely on our expertise and experience as well as our strong business eco-system.



## Supply Chain & Operations Management – at world-class level

The performance of the value creation network determines the success of the company of our customer. With our comprehensive understanding of the Supply Chain we optimise performance, reduce costs, minimise the invested capital and improve the sustainability of the entire value chain.

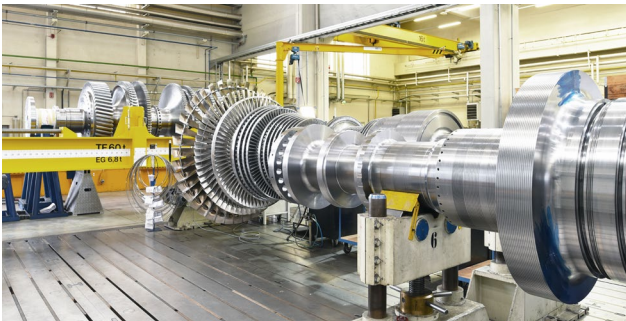
## Services – for a profitably growing service business

Margins in the traditional product business are dropping unstopably. A profitable and growing service business is therefore essential for survival. We support our customers in developing and optimising their service business. Together, we realise growth potential, develop innovative business models and services and optimise service supply chains and processes.



# PASSION FOR SUCCESS.

*There are good reasons why so many international companies choose to work with Zellweger Management Consultants. One of the most important is undoubtedly our consistent focus on the needs of our customers and understanding their business as well as the specific challenges and requirements very well. With individual services, we create visible, tangible and measurable additional value and support profitable growth.*



## Industry

Whether active in unit or process manufacturing, whether a technical service provider or retailer - we guide our international customers safely through the digital transformation, optimise supply chains and operations and expand service business profitably. Always with the aim to make a sustainable contribution to the profitable development of the company.

## FMCG

In the fast-moving consumer goods sector, we work with international companies in manufacturing, trade and logistics. With customised services, we navigate them safely through the digital transformation and lead them to supply chain and operations excellence.



## Private equity

With extensive industry and professional expertise, we support European private equity companies in due diligence as well as in the strategic and operational development of the portfolio companies. In due diligence, we identify risks, growth potential and optimisation potential. We then make the companies strategically and operationally ready to achieve a substantial increase in value.

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